**MCLE Self-Study Audio Programs at the San Francisco Law Library!**

The San Francisco Law Library offers **over 110 MCLE programs** from Versatape and ACCESS MCLE. Our programs are **self-study audio CDs**. Programs include:

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**Rental Period:** **one week** (up to **5** programs at a time), or use them in the library.

**Rental Fee:** **$5 per loan; $2 for in-library use. Free for nonprofits.**

**Overdue Fines: $1 per day.**

**Renewal:** **one week**, unless on hold.

The SFLL does not have equipment for in-library use, so please bring your own device and headphones.

If the course you want is checked out, you can place **holds on up to five programs**. We will call you when the item is returned, and you will have **one business day** to pick it up.

**Competence Issues** **in the Legal Profession**

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| #8: [Attorney Inebriation, Intervention, and Insight](http://sflawlib.ci.sf.ca.us/search/X?SEARCH=Attorney+Inebriation%2C+Intervention+and+Insight+&SORT=D) (1 hour Competence) | Leading trial attorney J. Gary Gwilliam provides a personal discussion of his alcohol experience as a lawyer and how he overcame it. The course emphasizes how to manage the stress that leads to substance abuse. (2015)  |
| #9: [Attorneys and Addiction](http://sflawlib.ci.sf.ca.us/search~S0?/Xattorneys+and+addiction&SORT=D/Xattorneys+and+addiction&SORT=D&SUBKEY=attorneys+and+addiction/1%2C2%2C2%2CB/frameset&FF=Xattorneys+and+addiction&SORT=D&1%2C1%2C) (1 hour Competence) | A look at the signs of addiction. This program identifies some preventive measures and what kind of treatment is available. KFC619.5.S83 T87 2013cd |
| #10: [Attorneys and Alcoholism](http://sflawlib.ci.sf.ca.us/search~S0?/cMCLE+A+2013+/ca++2013/1%2C1%2C2%2CE/frameset&FF=ca++2013&2%2C%2C2/indexsort=-) (1 hour Competence) | Alcohol abuse causes serious harm to attorneys, their families, their clients, and their profession. This program explores the nature of alcoholism and provides answers to the mysteries surrounding why alcoholics keep drinking. It also provides practical information regarding how the organized Bench and Bar can address alcoholism within the legal profession. (2013) |
| #16A: [Clearing Common Misconceptions about D.U.I. Laws](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Clearing%20Common%20Misconceptions%20about%20dui%20Laws)&SORT=D) (1 hour Competence) | Challenge common misconceptions about D.U.I. law and learn the facts. KFC477 .C55 2013cd |
| **NEW!** #25A: [Don’t Give up Five Minutes Before the Miracle](http://www.sflawlib.ci.sf.ca.us/search/X?SEARCH=Don%92t+Give+up+Five+Minutes+Before+the+Miracle+&SORT=D) (1 hour Competence) | Speaker Laurie Besden recounts her own experience with drug addiction and how she was eventually reinstated to practice law. Learn about resources to help with this all-too-common disease, how to keep up hope during recovery, and how addiction impairs an attorney’s ability to competently represent clients. (2016) |
| #58B: [Prevention of Substance Abuse 2014](http://sflawlib.ci.sf.ca.us/search~S0?/X(Prevention+of+Substance+Abuse)&SORT=D/X(Prevention+of+Substance+Abuse)&SORT=D&SUBKEY=(Prevention+of+Substance+Abuse)/1%2C4%2C4%2CB/frameset&FF=X(Prevention+of+Substance+Abuse)&SORT=D&2%2C2%2C) (1 hour Competence) | This program will help attorneys understand how easy it is to slide from social use of substances into problematic conduct. Information about medical marijuana is also included. KFC619.5.S83 P74 2014 |
| #59: [Prevention of Substance Abuse 2015](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Prevention+of+Substance+Abuse+2015+&sortdropdown=-&SORT=D&extended=1&SUBMIT=Search&searchlimits=&searchorigarg=cMCLE+A+2013+) (1 hour Competence) | A detailed examination of substance abuse, including lifestyle factors in the legal profession that contribute to substance abuse, challenges to identifying substance abuse, treatment opportunities, and consequences. (2015) |
| #70: [Substance Abuse and the Legal Profession](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=c&searcharg=KFC619.5.S83+S83+2014&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XPrevention+of+Substance+Abuse%26SORT%3DD) (1 hour Competence) | This program discusses the many facets of substance abuse and how it affects the legal practice. Learn to recognize signs and symptoms of addiction. It also examines cultural history, definitions, science, risk factors, ethical duties, the lawyers’ assistance programs, ABA formal opinion 03-429, and California rule 3-110. KFC619.5.S83 S83 2014 |

**Recognition and Elimination of Bias in the Legal Profession and Society**

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| **NEW!** #1A: [Accommodating Employees with Disabilities](http://www.sflawlib.ci.sf.ca.us/search~S0?/X(employees+with+disabilities)&SORT=D/X(employees+with+disabilities)&SORT=D&SUBKEY=(employees+with+disabilities)/1%2C6%2C6%2CB/frameset&FF=X(employees+with+disabilities)&SORT=D&1%2C1%2C) (1 hour Elimination of Bias) | Learn about what qualifies as a disability, employer requirements and prohibitions, the interactive process, reasonable accommodations, and undue hardship. Hypotheticals, disability etiquette, and practice tips complete the program. (2015) |
| #15B: [Challenges Faced by Minorities and Women in the Legal Profession](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Challenges+Faced+by+Minorities+and+Women+in+the+Legal+Profession&sortdropdown=-&SORT=D&extended=1&SUBMIT=Search&searchlimits=&searchorigarg=cKFC619.5.S83+S83+2014) (1 hour Elimination of Bias) | A roundtable discussion of the unique challenges that minorities and women confront in the practice of law. Hear first-hand perspective and learn how to manage these challenges. KFC573.W65 A75 2013cd |
| #29A [Elimination of Bias, and Diversity in the Legal Profession](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Elimination+of+Bias%2C+and+Diversity+in+the+Legal+Profession&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tChallenges+Faced+by+Minorities+and+Women+in+the+Legal+Profession) (1 hour Elimination of Bias) | Understand express and implicit bias in society and the legal profession, including bias of judges, prosecutors, investigators, police, and examiners.Learn how to manage bias in life and law practice. KFC572 .E44 2014 |
| #30: [Elimination of Bias in the Legal Profession](http://sflawlib.ci.sf.ca.us/search~S0?/XElimination+of+Bias+in+the+Legal+Profession+&SORT=DZ/XElimination+of+Bias+in+the+Legal+Profession+&SORT=DZ&extended=0&SUBKEY=Elimination+of+Bias+in+the+Legal+Profession+/1%2C3%2C3%2CB/frameset&FF=XElimination+of+Bias+in+the+Legal+Profession+&SORT=DZ&1%2C1%2C) (1 hour Elimination of Bias) | Learn how to recognize bias in the practice of law, how to identify signs of overt and subtle bias, and how to prevent bias and discrimination in the law firm, in the courtroom, and with clients. (2014) |
| #37: [The Evolved Law Firm Work Environment](http://sflawlib.ci.sf.ca.us/search/X?SEARCH=The+Evolved+Law+Firm+Work+Environment+&SORT=D) (1 hour Elimination of Bias) | Key course points include the concept of the evolved law firm work environment, how to define and describe different types of harassment, the consequences of engaging in unlawful harassment, recent Supreme Court holdings, and the protocol for addressing complaints and preventing harassment. (2015) |
| #41A: [How to Recognize Cross Cultural Issues in Litigation, Negotiation and Mediation](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(How%20to%20Recognize%20Cross)&SORT=D) (1 hour Elimination of Bias) | This program discusses low context versus high context cultures, communication styles, cultural differences relating to risk avoidance, the cultural concept of success and failure, and customs. (2015) |
| **NEW!** #43: [Implicit Bias in the Legal Profession](http://www.sflawlib.ci.sf.ca.us/search~S0?/XImplicit+Bias+in+the+Legal+Profession+&SORT=DZ/XImplicit+Bias+in+the+Legal+Profession+&SORT=DZ&extended=0&SUBKEY=Implicit+Bias+in+the+Legal+Profession+/1%2C2%2C2%2CB/frameset&FF=XImplicit+Bias+in+the+Legal+Profession+&SORT=DZ&1%2C1%2C) (1 hour Elimination of Bias) | Using both real life examples and hypotheticals, the author of ABA best-seller *Investigating the Workplace Harassment Claim* will teach you how to avoid behavior that could lead to a bias claim and also how to counsel clients on this topic. |
| **NEW!** #75: [Understanding and Mitigating Bias](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=understanding+and+mitigating+bias&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tInoculating+Against+Bad+Facts+) (1 hour Elimination of Bias) | This program covers implicit social cognition, the science of implicit bias, the effects of bias in the legal system and in society, and how to manage bias in our lives and law practice. |
| #84: [Women’s Issues in the Workplace: The Current State of Gender Bias and Where We Go from Here](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Womens%20Issues%20in%20the%20Workplace)&SORT=D) (1 hour Elimination of Bias) | Female lawyers still battle gender bias—learn about the unseen barriers and the “abrasiveness trap” that explains how high-achieving men and women are described differently in performance reviews. Also learn about “mansplaining, manterrupting, and bropropriating”—which refers to gender bias and the pervasive interruption of women. (2015) |

**Legal Ethics**

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| **NEW!** #5: [Advocate Emptor— Ethical Practice in the 21st Century](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Advocate+Emptor&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XImplicit+Bias+in+the+Legal+Profession+%26SORT%3DDZ) (1 hour Legal Ethics) | Attorneys who fall short of competence, communication, and diligence standards risk not only malpractice, but also injury to their licenses and civil sanctions. Key points include how to recognize the practices and activities that yield ethics violations, establishing work habits and protocols that will obviate ethics problems, and gaining awareness of the relationship between our clients and our licenses. (2016) |
| **NEW!** #10A: [Attorneys' Duties Towards Clients when Using Technology](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Attorneys%27+Duties+Towards+Clients+when+Using+Technology+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XAdvocate+Emptor%26SORT%3DDZ) (1 hour Legal Ethics) | Following an overview of virtual private networks, firewalls, encryption, and general security considerations, this program delves into the mandatory steps to evaluate technology, ethical duties when using technology to transmit or store confidential client information, duties when the technology is susceptible to unauthorized access by third parties, relevant authorities, and how attorneys can protect themselves against liability. (2016) |
| #10B: [Avoiding Malpractice Claims](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Avoiding+Malpractice+Claims&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tElimination+of+Bias%2C+and+Diversity+in+the+Legal+Profession) (1 hour Legal Ethics) | So you think you’ve never had a malpractice complaint. You owe it to yourself to listen to what a pro has to say about avoiding such claims. Attorney Jonathan Cole has been defending attorneys for years and has great suggestions and insight for all. Hear effective ways to avoid legal malpractice claims and manage potential malpractice. KFC76.5.A2 C66 2013cd |
| #17: [Client Confidentiality](http://sflawlib.ci.sf.ca.us/search~S0?/X(Client+Confidentiality+)&SORT=D/X(Client+Confidentiality+)&SORT=D&SUBKEY=(Client+Confidentiality+)/1%2C4%2C4%2CB/frameset&FF=X(Client+Confidentiality+)&SORT=D&1%2C1%2C) (1 hour Legal Ethics) | This program covers how to keep your client information and records confidential in today’s world of technology, including relevant Rules of Professional Conduct, attorneys’ duties, attorneys’ liens, using technology, and the virtual law office. KFC76.5.A2 H64 2014cd   |
| **NEW!** #18: [Concerns for the Solo and Small Firm Practitioner](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Concerns+for+the+Solo+and+Small+Firm+Practitioner+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XAttorneys%27+Duties+Towards+Clients+when+Using+Technology+%26SORT%3DDZ) (1 hour Legal Ethics) | Unlike attorneys in large law firms, solo and small firm practitioners have to rely on themselves to observe and abide by ethics rules. Questions such as whether an attorney can collect a referral fee and what relationship is required for another attorney to be “of counsel” to your firm can be difficult to answer. Furthermore, solo and small firm practitioners normally serve as their own marketing, administration, billing, and collections departments, all of which raise ethical concerns that may not be applicable to other attorneys. This presentation will teach you how to operate your practice in accordance with the ethics rules. (2016) |
| **NEW!** #20: [Considerations in Representing Victims in Aviation Accidents](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Considerations+in+Representing+Victims+in+Aviation+Accidents+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XConcerns+for+the+Solo+and+Small+Firm+Practitioner+%26SORT%3DDZ) (1 hour Legal Ethics) | Aviation accident cases raise unique ethical concerns. This program discusses solicitation restrictions, conflicts in small aircraft crashes between occupants, the interplay of case development with the National Transportation Safety Board, cost considerations, and other issues which confront attorneys handling aviation cases. (2015) |
| #22A: [Danger Zone: Escaping Bar Discipline I & II](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=danger+zone&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tAvoiding+Malpractice+Claims) (2 hours Legal Ethics) | Everything you need to know to avoid discipline by the State Bar. KFC76.5.A2 D36 2013cd |
| #34: [Ethics in Mediation](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Ethics+in+Mediation+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=Xmcle+Malpractice%26SORT%3DD) (1 hour Legal Ethics) | This program discusses the historical context of mediation today; the rules, regulations, and standards of Mediation; and the ethical quandaries that a mediator faces. KFC1093 .E84 2014cd |
| #34A: [Ethics of Partnership Agreements](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Ethics+of+Partnership+Agreements+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XWomens+Issues+in+the+Workplace%26SORT%3DD) (1 hour Legal Ethics) | An examination of entity set-up choices of sole proprietorships, professional corporations, limited liability partnerships, and malpractice insurance. Also learn about partnership agreements, partner capital and remuneration, partner withdrawal, and how businesses avoid legal pitfalls. (2015) |
| #35 [Ethics Regarding Collection of Fees](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Ethics%20Regarding%20Collection%20of%20Fees)&SORT=D) (1 hour Legal Ethics) | Gain tips on how to reduce client fee disputes, prepare nonvoidable fee agreements, and maximize the results in the Mandatory Fee Arbitration process. This program covers what you must do when a fee dispute arises, the warning signs of difficult clients, interviewing new clients, fee agreements, limitations on fees, and the client trust account. KFC77.5.F43 E84 2013cd |
| #40B: [Getting Your Attorneys’ Fees Paid](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Getting+Your+Attorneys%92+Fees+Paid++&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XEthics+of+Partnership+Agreements+%26SORT%3DDZ)  (1 hour Legal Ethics)  | This course examines the major issues relating to lawyer/client attorney fee disputes. It also includes an overview of the principal issues concerning judicially awarded attorneys' fees. Learn how to get paid what you're worth, avoid getting stiffed, avoid conflicts with clients over your fees, and refine your fee agreement. (2015) |
| **NEW!** #41C: [IOLTA Accounts and Doing Business with a Trust Department](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(iolta%20mcle)&SORT=D) (1 hour Legal Ethics)  | Learn about the rules that govern attorney-client trust accounts, where things go wrong, damages, contractual limitations on a bank’s obligation to reimburse, how to work with a corporate trustee, and more. (2015) |
| #42: [Is This Considered Malpractice?](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Is+This+Considered+Malpractice&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XIs+This+Considered+Malpractice) (1 hour Legal Ethics) | This program focuses on how litigation against law firms can be prevented, and also covers starting, operating, and exiting the practice of law. KFC76.5.A2 I8 2014cd |
| #47B: [Lawyers and Law Firms Using Cloud Technology](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Lawyers+and+Law+Firms+Using+Cloud+Technology+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XGetting+Your+Attorneys+Fees+Paid++%26SORT%3DDZ) (1 hour Legal Ethics) | Lawyers’ use of cloud computing is growing, but there are lingering ethical questions surrounding its use. Discover how data should be protected in its transmission and storage; ethical obligations in using cloud technology platforms; best practices for avoiding malpractice; how to ethically communicate with your clients via cloud technology; and how to properly vet a cloud vendor before deciding to engage them. (2013) |
| **NEW!** #48: [Legal Ethics and State Marijuana Laws](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Legal+Ethics+and+State+Marijuana+Laws+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XConsiderations+in+Representing+Victims+in+Aviation+Accidents+%26SORT%3DDZ) (1 hour Legal Ethics) | Given the conflict between federal and state marijuana laws, questions remain about whether lawyers may ethically advise clients on how to comply with their state’s marijuana laws. This course surveys the conclusions reached by the various state bars that have considered this evolving issue, and explores lawyers’ personal exposure under far-reaching federal civil and criminal laws such as conspiracy, asset seizure and forfeiture, and money laundering. (2016) |
| #48A [Legal Ethics and the Allure of Social Media: How Does This Impact Your Clients](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Legal%20Ethics%20and%20Social%20Media%20How%20Does%20This%20Impact%20Your%20Clients%20)&SORT=D) (1 hour Legal Ethics) | A comprehensive investigation of the positive and negative aspects of social media and law practice, including social media postings, blogs, document retention, the Stored Communication Act, cloud computing, heirs’ access to digital assets of deceased loved ones, the virtual law office, confidentiality, and examples of blogging lawyers. KFC76.5.A2 L43 2014cd |
| #60A: [Professional Responsibility When Using Social Media](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Professional+Responsibility+When+Using+Social+Media+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XLawyers+and+Law+Firms+Using+Cloud+Technology+%26SORT%3DDZ) (1 hour Legal Ethics) | Discover how attorneys’ practices on social media impact their ethical obligations, how to avoid common pitfalls in using social media, how to comply with ethical obligations, and best practices for practicing law with social media. (2015) |
| #66: [Representation from Start to Finish](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Representation+from+Start+to+Finish+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XProfessional+Responsibility+When+Using+Social+Media+%26SORT%3DDZ) (1 hour Legal Ethics)  | This course is a basic overview of common ethical issues that arise during the course of an attorney-client relationship, including issues that arise before the attorney signs a client, fees and retainers, communication between the attorney and client during the representation, and settlement and post-settlement issues. The course is focused on litigation matters, but is also relevant to non-litigation matters. (2015) |
| #66B: [Rules of Professional Conduct](http://sflawlib.ci.sf.ca.us/search~S0?/XRules+of+Professional+Conduct+&SORT=DZ/XRules+of+Professional+Conduct+&SORT=DZ&extended=0&SUBKEY=Rules+of+Professional+Conduct+/1%2C11%2C11%2CB/frameset&FF=XRules+of+Professional+Conduct+&SORT=DZ&1%2C1%2C) (1 hour Legal Ethics)  | Ethical issues in the law arise in both transactional and litigation contexts. Judge James Steele draws upon his experience as a former in-house general counsel, business litigator, and retired Los Angeles Superior Court judge to simplify commonly encountered issues from the myriad of applicable rules. Topics include professional integrity; advertising and solicitation; improper party, witness or juror contact; discrimination in the practice of law as a basis for discipline; client confidentiality; and litigation issues such as suppression of evidence, threatening parties or counsel, and witness contact. (2015) |
| #68B: [Social Media &](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Social+Media+online+presence&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XRules+of+Professional+Conduct+%26SORT%3DDZ)[Online Presence—Risks & Opportunity](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Social+Media+online+presence&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XRules+of+Professional+Conduct+%26SORT%3DDZ) (1 hour Legal Ethics) | Do you wonder how to network and market in the age of Facebook? Are you concerned that using social media will result in violation of ethics rules? Do you worry about harm to your reputation? Worry no more as national speaker, attorney, and law firm consultant Jennifer Ellis explains what you need to know to utilize social media and your online presence to ethically and responsibly market your firm. Learn how to identify blog post topics that will bring attention to your website, the ethical rules relating to social media, and how to avoid getting into trouble. (2013) |
| #82: [Why Clients Turn on Their Lawyers](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Why+Clients+Turn+on+Their+Lawyers+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XSocial+Media+online+presence%26SORT%3DDZ) (1 hour Legal Ethics)  | Claims of malpractice are client-driven and can be traced back to something the lawyer did that might have been done differently. This course explores the kinds of lawyer behaviors that lead to a greater likelihood of malpractice claims. Discover how to improve client relations, and what changes to make to your law practice to reduce stress. (2015) |

**General Credit Programs
Substantive, Procedural, Skills & Law Practice Management**

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| #1: [The ADA's "Direct Threat" Defense](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(The%20ADA's%20%22Direct%20Threat%22%20Defense%20)&SORT=D) (1 hour) | The ADA's "direct threat" defense permits an employer to terminate an employee whose disability causes them to be a direct threat to the health and safety of themselves and others. But, the defense is fraught with peril, and employers often do not succeed in asserting it. This course analyzes the defense and gives you a clear understanding of when it will succeed. This program also covers issues that arise when an employee breaks an employer's conduct rule, but attributes their misconduct to the effects of an ADA-covered disability. (2013) |
| #2: [Adoption Law—A State and Federal Perspective](http://sflawlib.ci.sf.ca.us/search~S0?/Xadoption+law+state+and+federal&SORT=DZ/Xadoption+law+state+and+federal&SORT=DZ&extended=0&SUBKEY=adoption+law+state+and+federal/1%2C3%2C3%2CB/frameset&FF=Xadoption+law+state+and+federal&SORT=DZ&1%2C1%2C)  (1 hour) | This program is a primer on the legalities of adoption law, but also includes many "war stories" on what can go wrong and how to plan in advance to troubleshoot. Learn about the distinctions between agency and non-agency placements, the termination of parental rights, the concepts of the home study and ICPC approval, and when federal laws pre-empt state laws. (2015) |
| **NEW!** #3: [Advanced Asset Protection Planning with Trusts](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Advanced+Asset+Protection+Planning+with+Trusts+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XLegal+Ethics+and+State+Marijuana+Laws+%26SORT%3DDZ) (1 hour) | Take a deeper look at the use of trusts. Going beyond the traditional estate planning, this program explains how to creatively exploit irrevocable trusts, use trusts to minimize estate taxes, protect assets, avoid probate, and provide for incapacity. Particular attention will be devoted to keeping control over assets placed in an irrevocable trust using trust protectors and other drafting options. (2015) |
| #6: [Analyzing Damages: Pre/Post Tax & Maximizing Recovery](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Analyzing%20Damages%20Pre%2FPost%20Tax%20%26%20Maximizing%20Recovery)&SORT=D) (1 hour) | Hear from a forensic accountant about the tax aspects of settlements and judgments; tax treatment and lost profits versus "harm to capital assets"; personal injury cases; methods of substantiating tax treatment; planning before documents are generated; drafting the complaint; the settlement agreement; reporting requirements; and tips for cross-examining experts in business litigation. KFC310 .A56 2014cd |
| #4: [Advocacy in Mediation—How to Get What You Want](http://sflawlib.ci.sf.ca.us/search/X?SEARCH=advocacy+in+mediation&SORT=D) (1 hour) | Gain priceless tips from an expert mediator on making the most of your mediation. Key points include how to perform effectively as an advocate in mediation, select a mediator for your matter, use mediation in a way that your client will appreciate, and tips to avoid derailing mediation. (2015) |
| **NEW!** #6A: [Arbitration and Bankruptcy](http://www.sflawlib.ci.sf.ca.us/search~S0?/XArbitration+and+Bankruptcy+&SORT=DZ/XArbitration+and+Bankruptcy+&SORT=DZ&extended=0&SUBKEY=Arbitration+and+Bankruptcy+/1%2C3%2C3%2CB/frameset&FF=XArbitration+and+Bankruptcy+&SORT=DZ&1%2C1%2C) (1 hour) | This course covers the intersection of arbitration and bankruptcy, which is a complex and challenging area, but presents opportunities for sharp attorneys to gain significant advantages. Discover how to "Bankruptcy proof" your arbitration, learn about the impact of arbitration awards entered prior to bankruptcy, including res judicata and issue preclusion and their impact on the debtor's discharge, and find out how to enforce (and prevent enforcement) of an arbitration clause in bankruptcy. (2015) |
| **NEW!** #6B: [Arguing Punitive Damage Cases](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Arguing+Punitive+Damage+Cases+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XArbitration+and+Bankruptcy+) (1 hour) | This course discusses common scenarios for awarding punitive damages, how to instruct the jury, business tort cases and corporate defendants, Constitutional limitations on the size of the verdict, and more. (2015) |
| #7: [Article 9—Understanding Securitized Sales Agreements](http://sflawlib.ci.sf.ca.us/search~S0?/tarticle+9/tarticle++++9/1%2C2%2C2%2CB/frameset&FF=tarticle++++9+understanding+securitized+and+conditional+sales+agreements&1%2C1%2C/indexsort=-) (1 hour) | Article 9 is fraught with rules and regulations that can make it difficult to enforce the rights it creates. It forms a general lien on goods sold, to the benefit of the Seller. If done properly, this lien can be a “floating lien,” which creates a lien on other goods sold to the Buyer from the Seller, or it can be a lien placed on any proceeds the Buyer receives in the event they transfer the goods for something of value. Learn the ins and outs of secured transactions, purchase money security interest, and filing. (2014) |
| **NEW!** #11: [Bankruptcy and Family Law: What Every Divorce Lawyer Should Know](http://www.sflawlib.ci.sf.ca.us/search~S0?/XBankruptcy+and+Family+Law&SORT=DZ/XBankruptcy+and+Family+Law&SORT=DZ&extended=0&SUBKEY=Bankruptcy+and+Family+Law/1%2C2%2C2%2CB/frameset&FF=XBankruptcy+and+Family+Law&SORT=DZ&1%2C1%2C) (1 hour) | Unfortunately for divorce and bankruptcy lawyers, these two otherwise unrelated areas of law often collide. And, like most collisions, there is often a mess left behind. This course provides divorce lawyers with an understanding of the bankruptcy issues that can affect their cases. Learn to what to do with pre-petition transfers, discover ways to avoid secured debts, identify ways to address divorce obligations, learn how to handle non-exempt assets, and find out how to "squeeze" into Chapter 7. (2015) |
| **NEW!** #13: [Building Modern Families, Legislating for Third Party Reproduction](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Building+Modern+Families%2C+Legislating+for+Third+Party+Reproduction+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XBankruptcy+and+Family+Law%26SORT%3DDZ) (1 hour) | Assisted Reproductive Technology is an area where science has outpaced the law, and the law is in many instances still evolving and uncertain. This course covers protecting parental rights of same sex parents, the legal status of surrogacy, the importance of donation agreements for egg sperm and embryo donation, and more. (2016) |
| **NEW!** #12: [The Basics of Mediation Every Attorney Should Know](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=The+Basics+of+Mediation+Every+Attorney+Should+Know+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XBuilding+Modern+Families%2C+Legislating+for+Third+Party+Reproduction+%26SORT%3DDZ) (1 hour) | Learn about common misunderstandings and mistakes in mediation, confidentiality and privilege, how to enforce mediated settlements, ethical issues, drafting mediation clauses, and tips for successful mediation. (2016) |
| #13A: [Business Law Issues that Estate Planners and Probate Attorneys Should Spot](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Business+Law+Issues+that+Estate+Planners+and+Probate+Attorneys+Should+Spot&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tdanger+zone) (1 hour) | Attorney Bill Staley addresses key business issues that probate attorneys need to know: dying with a sole proprietorship; family partnership vs. family LLC; decedents who owned stock in professional corporations; practical problems created by funding a foundation from the estate; and when to sell loss assets. KFC195 .S73 2013cd |
| **NEW!** #14: [Calculation of Loss under Title Insurance Policies](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Calculation+of+Loss+under+Title+Insurance+Policies+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XThe+Basics+of+Mediation+Every+Attorney+Should+Know+%26SORT%3DDZ) (1 hour) | This course discusses the compensable loss under title insurance policies. Learn what loss or damage is compensable under owner's and lender's title policies, how the loss is calculated, and on which date the loss should be calculated. The seminar considers various common loss scenarios, including forgery, easements, and encroachments. (2016) |
| #15A: [California’s New Foreclosure Law–The Homeowner Bill of Rights](http://sflawlib.ci.sf.ca.us/search~S0?/tCalifornias+New+Foreclosure+Law+The+Homeowner+Bill+of+Rights/tcalifornias+new+foreclosure+law+the+homeowner+bill+of+rights/-3%2C0%2C0%2CB/frameset&FF=tcalifornias+new+foreclosure+law+the+homeowners+bill+of+rights&1%2C1%2C/indexsort=-) (1 hour) | Expert analysis of California’s new Homeowner Bill of Rights. Learn how to proceed and advise clients in the wake of this new law. KFC177.F6 C35 2013cd |
| **NEW!** #19: [Conducting In-house Investigations](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Conducting+In-house+Investigations+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XCalculation+of+Loss+under+Title+Insurance+Policies+%26SORT%3DDZ) (1 hour) | Under both federal and state anti-discrimination and anti-harassment laws, employers are mandated to conduct internal investigations upon receipt of a discrimination and/or harassment complaint. The strength of a case is often tethered to the quality of the investigation, including the quality of the investigator, the forms of questions asked, and the scope of the investigation. This presentation discusses how to conduct an internal investigation, when an investigation is required, the nuts and bolts of conducting an investigation, how to assess credibility, how to make findings of fact, and legal issues that may arise during the course of the investigation. (2015) |
| #21A: [Cyber Fraud](http://sflawlib.ci.sf.ca.us/search/X?SEARCH=Cyber+Fraud+&SORT=D) (1 hour) | This program offers a comprehensive look at cyber fraud and your business, including assessing preparedness for a cyber incident, the mindset of the cyber-criminal, popular attack types and methods, support from U.S. and local governments, managing passwords, risk management tools to protect business assets, and how to protect yourself online. QA76.9.A25 .C93 2014cd |
| #25: [Divorce and Death: Good and Bad Choices](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Divorce%20and%20Death%20Good%20and%20Bad%20Choices%20)&SORT=D) (1 hour) | An examination of where family law and estate planning intersect. Learn the proper matters for prenups and the roles of divorce lawyers and estate planners. Includes coverage of ERISA, post-marital agreements, character of property, transmutation requirements, quitclaim deeds, estate plan examples, transfers to revocable trust, ethics, and more. KFC126 .D58 2014cd |
| #26: [E-Discovery in Patent Litigation](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=e-discovery+mcle&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=Xadvocacy+in+mediation%26SORT%3DD) (1 hour) | Learn about the challenges of security, protective orders, the cloud, and evidence preservation in patent litigation, where parties are often subjected to the extraordinarily high costs and burdens associated with electronic discovery. Presenter Albert Barsocchini is an internationally-recognized expert in discovery, information governance, compliance, and international investigations. (2015) |
| #27: [EEOC—A Guide on Future Litigation](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=EEOC+A+Guide+on+Future+Litigation&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tCalifornias+New+Foreclosure+Law+The+Homeowner+Bill+of+Rights) (1 hour) | What happens at the EEOC often determines how a case is going to ultimately turn out. Thus, it is critical for employment lawyers on both sides of the bar to master EEOC practices and procedures. Learn how to master the EEOC process and avoid common traps. (2015) |
| **NEW!** #28: [Effectively Arguing Contempt Issues in Family Law Cases](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Effectively+Arguing+Contempt+Issues+in+Family+Law+Cases+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XConducting+In-house+Investigations+%26SORT%3DDZ) (1 hour) | This course is designed to educate the family law attorney about the nuances of criminal contempt versus civil contempt and the considerations when attempting to seek relief under the powers of contempt. The lecture will also cover the burdens and standards of proof, using contempt as an enforcement tool, and the reasons why an order for contempt needs to be correct to avoid appeal issues. (2015) |
| **NEW!** #29: [Electronic Spying and Tracking Spouses in Divorce Cases](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Electronic+Spying+and+Tracking+Spouses+in+Divorce+Cases+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XEffectively+Arguing+Contempt+Issues+in+Family+Law+Cases+%26SORT%3DDZ) (1 hour) | Social networking sites are becoming a larger issue in more divorce and custody cases, not only as a source of information but also as a cause for concern for clients and attorneys. Learn dos and don'ts regarding computers, privacy rules pertaining to video and phones, and more. (2015) |
| **NEW!** #31: [An ERISA Litigation Primer](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=An+ERISA+Litigation+Primer+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XElectronic+Spying+and+Tracking+Spouses+in+Divorce+Cases+%26SORT%3DDZ) (1 hour) | This course teaches how to handle ERISA cases from the pre-litigation administrative appeal through final judgment. It addresses how to recognize when a case is subject to ERISA, the applicable limitations periods, administrative exhaustion, ERISA causes of action, procedure in ERISA cases, standards of review, briefing and trying an ERISA case, and seeking attorney fees. Portions of the course, such as recognizing when ERISA governs a case and the emerging law with respect to subrogation, are important to all practitioners, regardless of whether they handle ERISA cases. (2016) |
| #38A: [Federal Antitrust Laws—Sailing through the Choppy Waters](http://sflawlib.ci.sf.ca.us/search~S0?/Xfederal+antitrust+mcle&SORT=DZ/Xfederal+antitrust+mcle&SORT=DZ&extended=0&SUBKEY=federal+antitrust+mcle/1%2C2%2C2%2CB/frameset&FF=Xfederal+antitrust+mcle&SORT=DZ&2%2C2%2C) (1 hour) | This program explores the various federal antitrust statutes that apply to all commercial activity in the United States. Find out how to identify key antitrust issues that may impact a commercial transaction, gain tips to spot issues that might invoke criminal penalties, and discover how antitrust issues can be used as a good offensive strategy in business transactions. (2013) |
| #38B: [Federal Construction Contracting—An Introduction](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=federal+construction+contracting&sortdropdown=-&SORT=DX&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=Xfederal+antitrust+laws) (1 hour) | Unlike commercial contracting, where buyers and sellers have a great deal of flexibility in developing terms and conditions, government contracting has clauses mandated by the Federal Acquisition Regulation (FAR). Learn the basics of federal contracting and gain tips for ascertaining crucial provisions.This course also reviews case studies comprised of the Buy American Act, Self-Performance, and Restrictive Specifications. (2015) |
| **NEW!** #39: [Federal Responses to State Medical Marijuana Laws](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Federal+Responses+to+State+Medical+Marijuana+Laws+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XAn+ERISA+Litigation+Primer+%26SORT%3DDZ) (1 hour) | This course discusses the conflict of laws between the federal and state governments surrounding medical marijuana, the associated federalism issues, and the legal implications for people involved or looking to get involved in medical marijuana businesses. It also explains current federal enforcement priorities under the Controlled Substances Act, banking and financing issues, and proposed state and federal legislation. (2016) |
| #39A: [Financial Disclosures](http://sflawlib.ci.sf.ca.us/search~S0?/XFinancial+Disclosures&SORT=D/XFinancial+Disclosures&SORT=D&SUBKEY=Financial+Disclosures/1%2C4%2C4%2CB/frameset&FF=XFinancial+Disclosures&SORT=D&1%2C1%2C) (1 hour) | A forensic accountant covers three major topics in accounting and interpreting financial information—discovery issues, net income versus cash flow, and reading financial disclosures that come across your desk in the course of litigation. KF1446 .F56 2014 |
| #39B: [Five Top Mistakes to Avoid Re: Income and Estate Planning with Retirement Assets](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Top%20Five%20Mistakes%20to%20Avoid%20Re%20Income%20and%20Estate%20Planning%20with%20Retirement%20A)&SORT=D) (1 hour) | Learn about beneficiary mistakes, confusion about rules governing inherited IRAs, trust as beneficiary, missing the Net Unrealized Appreciation Opportunity, prohibited transactions, and IRS Notice 2014-54. KFC195 .B37 2014cd |
| #40A: [Fracking: The New Regulatory Takings Frontier](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=fracking&sortdropdown=-&SORT=DX&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=Xfederal+construction+contracting%26SORT%3DDX) (1 hour) | Fracking litigation is a new and growing area of litigation. This course offers an explanation of regulatory takings as a subset of inverse condemnation law with a focus on the controversial hydraulic fracturing field of gas and uranium exploration. Learn what legal options are available to prevail in fracking cases and how to recognize and avoid procedural landmines. (2015) |
| **NEW!** #40C: [HIPAA and Litigation: Getting and Producing Records](http://www.sflawlib.ci.sf.ca.us/search/X?SEARCH=Getting+and+Producing+Records+&SORT=D) (1 hour) | HIPAA places strict limits on the ability of health care providers to disclose "protected health information." For lawyers attempting to seek health information, understanding the HIPAA rules can make or break a case. This presentation discusses the types of records to which HIPAA applies, the mechanisms for obtaining health records, and strategies for navigating HIPAA compliance in the context of litigation. Learn how HIPAA restricts health records disclosures, how to obtain health records in litigation and respond to subpoenas, and discover special circumstances in which records are restricted beyond HIPAA and also when HIPAA does not apply. (2015) |
| **NEW!** #40D: [HIPAA Compliance for Business Associates Under the Omnibus Final Rule](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Compliance+for+Business+Associates+Under+the+Omnibus+Final+Rule+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XGetting+and+Producing+Records+%26SORT%3DD) (1 hour) | This presentation discusses the circumstances in which HIPAA applies to attorneys as "business associates" and details the regulatory requirements for business associates. It also covers how the HIPAA security rule works and hot topics in business associate agreement negotiations. (2015) |
| **NEW!** #40E: [How to Handle Commercial Litigation and Keep Your Clients Happy Part I](http://www.sflawlib.ci.sf.ca.us/search~S0?/X(How+to+Handle+Commercial+Litigation+and+Keep+Your+Clients+Happy+)&SORT=D/X(How+to+Handle+Commercial+Litigation+and+Keep+Your+Clients+Happy+)&SORT=D&SUBKEY=(How+to+Handle+Commercial+Litigation+and+Keep+Your+Clients+Happy+)/1%2C2%2C2%2CB/frameset&FF=X(How+to+Handle+Commercial+Litigation+and+Keep+Your+Clients+Happy+)&SORT=D&1%2C1%2C) (1 hour) | An introduction to handling commercial litigation—this program discusses evaluating the case, creating the attorney-client relationship, legal research, standing, conditions precedent, jurisdiction, drafting pleadings, motions and discovery, negotiating settlements, and preparing for trial (2016) |
| **NEW!** #41: [How to Handle Commercial Litigation and Keep Your Clients Happy Part II](http://www.sflawlib.ci.sf.ca.us/search~S0?/X(How+to+Handle+Commercial+Litigation+and+Keep+Your+Clients+Happy+)&SORT=D/X(How+to+Handle+Commercial+Litigation+and+Keep+Your+Clients+Happy+)&SORT=D&SUBKEY=(How+to+Handle+Commercial+Litigation+and+Keep+Your+Clients+Happy+)/1%2C2%2C2%2CB/frameset&FF=X(How+to+Handle+Commercial+Litigation+and+Keep+Your+Clients+Happy+)&SORT=D&2%2C2%2C) (1 hour) |  Part II of how to handle commercial litigation—this program covers pleadings, elements of claims such as breach of contract, fraud, and negligence, late answers, electronic filing and service, preliminary remedies, discovery, motion practice, and settlements. (2016) |
| **NEW!** #41B: [How to Win at Trial](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=how+to+win+at+trial&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=Xdon%27t+give+up) (1.5 hours) | Discover how to put together a winning trial presentation as you learn best practices for dealing with the jury, opening and closing statements, using video, graphics, and animation, and jury instructions. (2015) |
| **NEW!** #41D: [Inoculating Against Bad Facts](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Inoculating+Against+Bad+Facts+&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tUsing+The+Affordable+Care+Act+To+Settle+Workers+Comp+) (1 hour) | Every case has bad facts. The first line of defense is the filing of a motion in limine. The conventional wisdom is that inoculating the jury at an early stage is the preferred approach. In the past twenty years, however, a vocal minority of commentators created confusion on the issue by mounting a fierce assault on the conventional thinking. This course addresses the merits and possible weaknesses of the inoculation approach in dealing with bad facts. |
| **NEW!** #44: [Judgment Enforcement for the Non-Collections Attorney](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Judgment%20Enforcement%20for%20the%20Non-Collections%20Attorney%20)&SORT=D) (1 hour) | This course examines whether debt is collectible, pros and cons of jury trials, default judgments, post-judgment enforcement mechanisms, and what to do if the debtor has filed for bankruptcy. (2016) |
| #47: [Landlord / Tenant Issues in Bankruptcy Cases](http://sflawlib.ci.sf.ca.us/search~S0?/X(Landlord+%2F+Tenant+Issues+in+Bankruptcy+Cases+)&SORT=D/X(Landlord+%2F+Tenant+Issues+in+Bankruptcy+Cases+)&SORT=D&SUBKEY=(Landlord+%2F+Tenant+Issues+in+Bankruptcy+Cases+)/1%2C2%2C2%2CB/frameset&FF=X(Landlord+%2F+Tenant+Issues+in+Bankruptcy+Cases+)&SORT=D&1%2C1%2C) (1 hour) | This program focuses on issues specific to landlords and tenants before, during, and after a bankruptcy filing, covering both landlord bankruptcy and also tenant bankruptcy cases. Learn how to navigate fast-paced bankruptcy cases, how bankruptcy law allows for significant changes to the lease, and about tenants’ rights during landlord bankruptcy. (2013) |
| **NEW!** #47A: [Law in Motion: How to Get What You Want From Your Judge](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Law+in+Motion+How+to+Get+What+You+Want+From+Your+Judge+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XJudgment+Enforcement+for+the+Non-Collections+Attorney+%26SORT%3DD) (1 hour) | Judges tend to rule based on the papers submitted. Learn how to draft strong motions and use oral argument to “seal the deal.” Gain tips for ex parte applications, motions for prejudgment relief, demurrers or motions to dismiss, motions for summary judgment and summary adjudication, and motions in limine. (2016) |
| #48B: [Legal Issues Faced By Non-Profits](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Legal+Issues+Faced+By+Non-Profits&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tEEOC+A+Guide+on+Future+Litigation) (1 hour) | This program covers a broad spectrum of problems and concerns faced by nonprofits. KFC342 .R54 2013cd |
| #48C: [Life Insurance Trusts: What Are the Choices?](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Life+Insurance+Trusts+What+Are+the+Choices&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tLegal+Issues+Faced+By+Non-Profits) (3/4 hour) | Attorney William F. Kruse discusses ten ways to add flexibility to irrevocable life insurance trusts. With recent estate, gift and income tax law changes, now is the best time to review property preparation funding and use of irrevocable life insurance trusts. Learn drafting suggestions and innovative ideas for the use of the modern ILIT. KF736.L4 K78 2013cd |
| #48D: [Liquidated Damages](http://sflawlib.ci.sf.ca.us/search/X?SEARCH=liquidated+damages&SORT=D) (1 hour) | Learn when and why to include a liquidated damages provision, how to carefully craft an LDP, the basic Civil Code statutory scheme, what happens when LDPs are invalidated, and recent case studies. KFC223 .L57 2014cd |
| **NEW!** #49: [Litigating a Title IX Claim](http://www.sflawlib.ci.sf.ca.us/search/X?SEARCH=Litigating+a+Title+IX+Claim+&SORT=D) (1 hour) | This course provides an overview of Title IX of the Education Amendments of 1972. It focuses on substantive issues as well as issues that arise during the course of litigation, including ethical considerations. It covers how to litigate a Title IX case, issues in discovery, issues in motion practice, administrative procedures, and FERPA issues. (2015) |
| **NEW!** #50: [Managing Mental Disabilities in the Workplace](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Managing+Mental+Disabilities+in+the+Workplace++&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XLitigating+a+Title+IX+Claim+%26SORT%3DD) (1 hour) | This program discusses how employers manage mental disabilities in the workplace, including the ADA definition of a disability, what conditions are disabilities, how to utilize fitness for duty exams, the ADA obligations to accommodate individuals with disabilities, and how to address performance problems. (2016) |
| **NEW!** #51: [Mechanic's Liens, Preserving and Protecting Rights and Avoiding Defects](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Mechanic%27s+Liens%2C+Preserving+and+Protecting+Rights+and+Avoiding+Defects+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XManaging+Mental+Disabilities+in+the+Workplace++%26SORT%3DDZ) (1 hour) | Gain an understanding of the complicated notice, service, filing, and recording requirements for mechanic's liens on public and private projects. This course covers identifying key issues and how to prepare related documents, avoiding "traps for the unwary," custom language and standard forms, and generating a check-list of lien requirements. (2015) |
| #52: [Mergers and Acquisitions: Key Points in the Deal Structure](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Mergers+and+Acquisitions+Key+Points+in+the+Deal+Structure+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XLandlord+%2F+Tenant+Issues+in+Bankruptcy+Cases+%26SORT%3DD) (1 hour) | Many clients are amazed by the level of detail involved when it comes time to sell or purchase a business—a simple handshake will no longer do. Learn the process of mergers and acquisitions and basic tax ramifications. (2013) |
| #54: [New Cases, New Laws—Family Law](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=new+cases+new+laws&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tLife+Insurance+Trusts+What+Are+the+Choices) (1.5 hours) | An examination of how the latest cases and laws impact your family law practice. Includes spousal support, child support, custody and visitation, property issues, premarital agreements, mediation, putative spouse, attorney conduct, and much more. KFC115 .N49 2014cd |
| **NEW!** #54A: [New Developments in eDiscovery that Every Attorney MUST Know to Avoid Malpractice](http://www.sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(developments%20in%20eDiscovery%20that%20Every%20Attorney%20MUST%20)&SORT=D)(1.25 hours) | This program covers the 2015 changes to the FRCP and summarizes proportionality and California eDiscovery rules. It also presents best practices in data preservation and computer forensics or targeted collections. (2015) |
| # 55: [The NFL's Concussion Epidemic and Its Relationship to Disability Law](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=disability+law+nfl&sortdropdown=-&SORT=DX&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=Xdisability+law) (1 hour) | Get an inside look at the legal arguments in the head trauma class action lawsuit against the NFL. Discover what it takes to prove a social security disability claim, whether the former players are entitled to benefits, whether head trauma is even covered as a medically determinable impairment, and what the league is doing now to protect its players from the dangers of head trauma. (2015) |
| **NEW!** #56: [Nonimmigrant Visa Options for Entrepreneurs and Small Business Owners](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Nonimmigrant+Visa+Options+for+Entrepreneurs+and+Small+Business+Owners+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=Xdevelopments+in+eDiscovery+that+Every+Attorney+MUST+%26SORT%3DD) (1 hour) | There are several nonimmigrant visa options available for foreign entrepreneurs and small business owners, but it may still be challenging to find an appropriate solution for your client's needs. This course addresses the eligibility criteria, benefits, and downsides of each visa option. Learn to identify the underlying issues in your case and discover strategies to build a strong case for a foreign entrepreneur. (2015) |
| #56A: [Nuts and Bolts of DUI Defense](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Nuts+and+Bolts+of+DUI+Defense+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XNew+Cases%2C+New+Laws+Family+Law+%26SORT%3DD) (1 hour) | A step-by-step talk on the "how-tos" of DUI defense, including charging sections, enhancements, initial contact, interview, discovery, FSTs, sentencing, and plea bargaining. Sample DUI client interview sheets are included. KFC477 .N88 2014 |
| #57A: [Patent and Trademark Prosecution Primer](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Patent+and+Trademark+Prosecution+Primer+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XMergers+and+Acquisitions+Key+Points+in+the+Deal+Structure+%26SORT%3DDZ) (1 hour) | This course provides an overview of both trademark and patent processes. It covers due diligence, preparing applications, filing, and navigating the U.S. Patent and Trademark Office. Learn how to prosecute trademarks and patents to issuance, and how to identify when something might be patentable or might require a trademark. (2013) |
| **NEW!** #57B: [Piercing the Corporate Veil—When Can the Owners of a Business Be Held Liable?](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Piercing+the+Corporate+Veil+When+Can+the+Owners+of+a+Business+Be+Held+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=Xmcle+deposition%26SORT%3DDZ) (1 hour) | The hard rule of law is that a corporation is liable for its debts and contractual obligations and the shareholders are not liable. But sometimes a party dealing with a corporation might be able to reach the shareholders’ pockets to collect a corporate liability. It is critical that corporate lawyers and litigators on both sides of the litigation understand the principles of when the courts might “pierce the corporate veil” and know how to pursue or to defend against such a claim. Key points discussed are an explanation of the scope and limitations of this complex area of law, learning to anticipate and avoid pitfalls of shareholder personal liability, understanding when it is possible to proceed against shareholders for a corporate liability, and the defenses to a claim seeking to pierce a corporate veil. (2015) |
| **NEW!** #57C: [Plaintiff's Trial Preparation—What if the offer's too low?](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Plaintiff%27s+Trial+Preparation&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XPiercing+the+Corporate+Veil+When+Can+the+Owners+of+a+Business+Be+Held+%26SORT%3DDZ) (1 hour) | The cost and uncertainty of proceeding to jury trial make settlement the best option most of the time. This course explains how to prepare for trial from the initial client contact in a way that convinces any defendant that you will try the case if forced to do so. Such preparation will prompt a defendant to extend the best offer at mediation. Also, learn to set up your case for trial on short notice if you are unable to persuade the defendant to pay what you have to have to resolve the claim. This course emphasizes a change of attitude regarding settlement versus trial. It also discusses how to convince the trial judge to adopt your position regarding evidence, which increases the possibility of acceptable settlement offers and the likelihood of a successful trial result if settlement efforts fail. (2016) |
| #58: [The Power of Persuasion](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Power%20of%20Persuasion%20)&SORT=D) (1 hour) | A major premise of the legal profession is that the presence of a skillful and devoted attorney will influence the outcome of a controversy. This influence is exerted by powers of persuasion on the court and the jury. We begin persuading during jury selection and that effort continues through every part of the trial. However, the purest form of advocacy occurs during the opening statement and the final argument to the jury. This presentation is devoted to ideas and techniques that are especially suitable for those two important segments of the trial. Some of the examples given relate to the defense of criminal cases—they can be used in civil litigation as well. (2013) |
| #58A: [Practical Tips for Securing Preliminary Relief](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Practical+Tips+for+Securing+Preliminary+Relief+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XNuts+and+Bolts+of+DUI+Defense+%26SORT%3DDZ) (1 hour) | This program covers applications for preliminary relief in various contexts, along with practice pointers to smooth what can sometimes be a bumpy ride. KFC1062 .M67 2013cd |
| **NEW!** #59A: [A Primer to Police Misconduct Litigation](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=A+Primer+to+Police+Misconduct+Litigation+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XPlaintiff%27s+Trial+Preparation%26SORT%3DDZ) (1 hour) | A civil rights attorney and former New York City Assistant D.A. provides an overview of police misconduct litigation by walking you through six main topics—claims, damages, defendants, prerequisites, time periods, and forum. Key course points include how to identify the proper parties, claims, and defenses, the differences between state and federal claims, understanding the prerequisites to filing a police misconduct lawsuit, various time limitations, such as accrual dates and statutes of limitation, involved for the various claims, factors that must be weighed in deciding whether to bring the action in state or federal court, and different forms of relief available, including statutory attorney’s fees. (2016) |
| #60: [Privacy Laws Applicable To Wireless Marketing](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=privacy+wireless&sortdropdown=-&SORT=DX&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=Xfracking%26SORT%3DDX) (1 hour) | An overview of the privacy laws that apply to marketing to wireless devices— the TCPA, the Telemarketing Sales Rule, the Do Not Call Act, and other laws, with special attention to the role of the FCC, the FTC, and the courts. Learn about automatic telephone dialing systems, when prior consent is required, the liability of advertisers, and what the FCC has done to permit innovative uses of text messaging. |
| #62A: [Pull the Right Levers in Your Practice](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Pull+the+Right+Levers+in+Your+Practice+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XCyber+Fraud+%26SORT%3DD) (1 hour) | Learn the simple formula to identify the six inputs to business success and the levers to drive results. Included are components of a good vision, a strategic plan, critical constraints, action plans, and more. KF318 .P85 2013cd |
| #62B: [Real Estate Disclosures](http://sflawlib.ci.sf.ca.us/search~S0?/XReal+Estate+Disclosures+&SORT=DZ/XReal+Estate+Disclosures+&SORT=DZ&extended=0&SUBKEY=Real+Estate+Disclosures+/1%2C3%2C3%2CB/frameset&FF=XReal+Estate+Disclosures+&SORT=DZ&1%2C1%2C) (1 hour) | A comprehensive guide to residential disclosure documents regarding real estate agency relationships. KFC140 .R43 2014  |
| #62C: [Real Property—Unexpected Environmental Obligations](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Real+Property+Unexpected+Environmental+Obligations&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tnew+cases+new+laws) (1 hour) | Hear a former Regional Administrator with the U.S. Environmental Protection Agency discuss ways to deal with the purchase of contaminated property. Navigate through key environmental statutes and learn how to minimize liability when purchasing contaminated properties. (2015) |
| #66A: [Retaliation & Whistleblowing: Hot Issues, SOX & Dodd-Frank](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Retaliation%20%26%20Whistleblowing%20Hot%20Issues%2C%20SOX%20%26%20Dodd-Frank%20)&SORT=D) (1 hour) | This program covers hot retaliation and whistleblowing legal developments, including the rebirth of SOX whistleblowing claims; Dodd-Frank retaliation claims; evidence that makes or breaks retaliation claims; new exhaustion requirements that some courts have recently imposed on retaliation claims; protected versus unprotected activity; how to counsel defense clients; and how to evaluate potential plaintiffs’ retaliation cases. (2014) |
| #66C: [Securities Offerings—Basic Concepts and Practice Tips](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Securities+Offerings+Basic+Concepts+and+Practice+Tips&sortdropdown=-&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tReal+Property+Unexpected+Environmental+Obligations) (1 hour) | An overview of the federal and state securities laws for public and private securities offerings. Learn about liability traps for practitioners, the compliance process, securities violations that impose severe civil and criminal penalties, and gain practical tips that are critical for corporate and finance lawyers who advise businesses. (2015) |
| **NEW!** #67: [Securities Regulation A+, a Viable Alternative to IPOs in Raising Money](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Securities+Regulation+A%2B%2C+a+Viable+Alternative+to+IPOs+in+Raising+Money+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XA+Primer+to+Police+Misconduct+Litigation+%26SORT%3DDZ) (1 hour) | Regulation A+, a major reform in raising capital through exempt securities offerings, presents a viable alternative to expensive initial public securities offerings with lengthy SEC and state review. Key course points include who should use Regulation A+, pros and cons of Regulation 506 and IPO, pitfalls of a Regulation A+ offering, how to draft the filings with the SEC, where to go for help with Regulation A+ legal issues, and finding agents to place your Regulation A+ offering. (2015) |
| #67A: [Settling with the Trustees](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Settling+with+the+Trustees+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XWhat+You+and+Your+Clients+Need+to+Know+about+Mobile+App+and+Online+Privacy+%26SORT%3DDZ) (1 hour) | Learn how to settle with Bankruptcy trustees, including trustee duties, property of the estate, sale of jointly owned property, assertion of ownership of property, intellectual property, executory contracts, and more. KF1524.A2 S48 2014cd |
| #68A: [Small Businesses' Do's and Don'ts Re: IRS](http://sflawlib.ci.sf.ca.us/search~S0?/tSmall+Businesses+Do%27s+and+Don%27ts+Re+IRS/tsmall+businesses+dos+and+donts+re+irs/-3%2C0%2C0%2CB/frameset&FF=tsmall+businesses+dos+and+donts+re+the+irs&1%2C1%2C/indexsort=-) (1 hour)  | Attorney Ron Hughes discusses tax controversies and how best to deal with the Internal Revenue Service. KF6491 .H84 2013cd |
| **NEW!** #69: [Special Issues in a Military Divorce](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Special+Issues+in+a+Military+Divorce+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XSecurities+Regulation+A+%2C+a+Viable+Alternative+to+IPOs+in+Raising+Money+%26SORT%3DDZ) (1 hour) | This course will assist the family law attorney in understanding nuances of military divorce issues, including: the impact of the Servicemembers Civil Relief Act, custody and child support issues in military divorces, the complex aspects of military pension division, survivor benefit plan issues, and the interplay with disability retirements in pension division. (2015) |
| #72: [Sweepstakes and Games of Chance in Today's Online World](http://sflawlib.ci.sf.ca.us/search/X?SEARCH=sweepstakes&SORT=D) (1 hour) | The increasing number of online fora on which companies run sweepstakes and contests has led to great confusion, as the online platform rules are in a constant state of flux. This course focuses on the legal issues that sponsors face when setting up sweepstakes, contests, and games of skill or chance. Find out how to analyze what to include in the contest rules, what to consider when reviewing user-generated contest submissions, how to comply with state and federal marketing laws, how to identify games of skill versus games of chance, and more. (2015) |
| **NEW!** #73: [Tax Consequences in Divorce](http://www.sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Tax+Consequences+in+Divorce+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XSpecial+Issues+in+a+Military+Divorce+%26SORT%3DDZ) (1 hour) | This course will help the family law attorney navigate through some of the intricacies in divorce taxation to help decipher the code of filing status, the use of dependency exemptions to create greater cash flow, the impact that division of assets and debts have in property settlements, alimony considerations for tax purposes, and tax benefits for having attorney fees. Key course points include divorce taxation issues in alimony, property settlements, and retirement orders. (2015) |
| #74: [Tax Ramifications of a California Divorce](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Tax%20Ramifications%20of%20a%20California%20Divorce%20)&SORT=D) (1 hour) | This program is a must for both tax attorneys and family law practitioners. It covers alimony, spousal support, taxation of the marital home in property settlements, alimony aspects of the marital home, joint return filing issues, head of household filing status, personal exemptions for children, child care expenses, pre-divorce income tax, assignment of income, and the deductibility of legal fees and court fees associated with obtaining a divorce or separation. KFC126 .T39 2014cd   |
| #74A: [Ten Things I Wish I'd Learned in Law School About Business Development and Using the Media as a Marketing Tool](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=Ten+Things+I+Wish+I%27d+Learned+in+Law+School+About+Business+Development+and+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XPull+the+Right+Levers+in+Your+Practice+%26SORT%3DDZ) (1 hour) | After graduating from law school with zero knowledge on how to develop a successful law practice and business, Manny Medrano built a successful criminal defense and business litigation business. Mr. Medrano shows how he built his career and he lists ten simple steps to help develop yours. Included in the program materials are three samplings of business development organization. KF318 .T46 2013cd    |
| #74C: [Top Ten Insurance Mistakes: How Best to Advise Your Clients](http://sflawlib.ci.sf.ca.us/search/X?SEARCH=Top+Ten+Insurance+Mistakes&SORT=D) (1 hour) | The common mistakes insurance agents make and how they pertain to the law. Coverage of buy-sell agreements, key person life insurance, disability insurance and disability overhead expense insurance, life insurance trusts for estate planning, life insurance to fund a divorce agreement, insurability and underwriting standards, individual and group health insurance, annuities and life settlements, and long term care insurance. KFC290 .M38 2014cd |
| #76: [Update on Breach of Fiduciary Duties](http://sflawlib.ci.sf.ca.us/search/X?SEARCH=Update+on+Breach+of+Fiduciary+Duties+&SORT=D) (1 hour) | An examination of exceptions to discharge under the bankruptcy code, common defalcation case types, problems with prior law, Model Penal Code §2.02(2)(c), and notable Supreme Court and 9th Circuit Cases. KF1536.E43 U63 2014 |
| #76A: [Using The Affordable Care Act To Settle Workers Comp](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=t&searcharg=Using+The+Affordable+Care+Act+To+Settle+Workers+Comp+&SORT=D&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=tSmall+Businesses+Do%27s+and+Don%27ts+Re+IRS)  (1 hour) | The Affordable Care Act creates new safety nets to assure injured workers’ ongoing medical care. This course introduces workers compensation professionals to techniques for using private health insurance obtained through a state exchange and expanded Medi-Cal to evaluate and settle cases. Additionally, the course conveys news about Medicare Part D and how dual-eligibles (people enrolled in both Medicare and Medi-Cal) will benefit from future programs. (2014) |
| #76B: [View from the Bench](http://sflawlib.ci.sf.ca.us/search~S0?/XView+from+the+Bench+&SORT=DZ/XView+from+the+Bench+&SORT=DZ&extended=0&SUBKEY=View+from+the+Bench+/1%2C3%2C3%2CB/frameset&FF=XView+from+the+Bench+&SORT=DZ&1%2C1%2C) (1 hour) | Probate Judge Michael Levanas discusses recent changes in the Probate Court and the vision for the Probate Court looking forward. (2014) |
| #78: [Water Law Survey: History and Current Trends](http://sflawlib.ci.sf.ca.us/search~S0/X?SEARCH=(Water%20Law%20Survey)&SORT=D) (1 hour) | A survey of water law in the United States. Learn about the two main types of water laws in the U.S., how to identify the difference between "water laws" and other laws relating to water, considerations affecting landowners and developers, and future trends in water law and regulation. (2013) |
| #78A: [What You and Your Clients Need to Know about Mobile App and Online Privacy Law](http://sflawlib.ci.sf.ca.us/search~S0/?searchtype=X&searcharg=What+You+and+Your+Clients+Need+to+Know+about+Mobile+App+and+Online+Privacy+&sortdropdown=-&SORT=DZ&extended=0&SUBMIT=Search&searchlimits=&searchorigarg=XTen+Things+I+Wish+I%27d+Learned+in+Law+School+About+Business+Development+and+%26SORT%3DDZ) (1 hour) | Attorney Adam D.H. Grant delves into the fast-changing world of cyber security and discusses what you need to know to keep your information safe. KFC312 .W44 2013cd |
| #83: [Witness Preparation Advice, Techniques, and Tactics](http://sflawlib.ci.sf.ca.us/search~S0?/X(witness+preparation)&SORT=D/X(witness+preparation)&SORT=D&SUBKEY=(witness+preparation)/1%2C4%2C4%2CB/frameset&FF=X(witness+preparation)&SORT=D&1%2C1%2C) (1 hour) | Learn how to prepare your witnesses in order to get the most out of their testimony. This program will help you to understand basic juror psychology to overcome common juror misconceptions of witnesses. Learn how to use demonstratives and exhibits to better engage and persuade jurors. This program also emphasizes strategies, techniques, and tactics that will help make your witness more comfortable and prepared for deposition and trial testimony. Learn about common traps that witnesses fall into in order to help the witness anticipate and identify those potential traps. Discover specific strategies for deposition as well as direct and cross-examinations. (2013) |
| #85: [Work Made for Hire for the Entertainment Lawyer](http://sflawlib.ci.sf.ca.us/search~S0?/XWork+Made+for+Hire+for+the+Entertainment+Lawyer+&SORT=DZ/XWork+Made+for+Hire+for+the+Entertainment+Lawyer+&SORT=DZ&extended=0&SUBKEY=Work+Made+for+Hire+for+the+Entertainment+Lawyer+/1%2C2%2C2%2CB/frameset&FF=XWork+Made+for+Hire+for+the+Entertainment+Lawyer+&SORT=DZ&1%2C1%2C) (1 hour) | Acquire a thorough understanding of the all-important work-made-for-hire doctrine in the entertainment industry and explore the relationship between the work-made-for-hire doctrine, irrevocable assignment, and the moral rights doctrine. Gain confidence in drafting of a work-made-for-hire provision to ensure that ownership, as well as the accompanying results and proceeds of a creative work, clearly vests with the intended party. (2013) |
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